# PENNSYLVANIA COMPENSATION RATING BUREAU F CLASS FILING

# ANALYSIS OF EXPERIENCE

The following pages present an analysis of Pennsylvania "F" class experience. The analysis is based on data reported to the Bureau under the Unit Statistical Plan.

<u>Reported Premium and Losses</u> - Pages 1 and 2 present reported standard earned premiums and incurred losses by policy year separately for indemnity (page 1) and medical (page 2). Losses are shown through 10th report which is the latest report currently available under the Unit Statistical Plan.

<u>Indicated Loss Development Factors</u> - Page 3 (indemnity) and page 4 (medical) show age-to-age development factors based on reported losses. All available years average for indemnity and medical was calculated and formed the basis for the factors ultimately selected. The process for calculation of selected loss development factors and a tail factor are shown on pages 5 and 6. Factors to ultimate are calculated by compounding the age-to-age and 10th-to-ultimate factors.

<u>Selected Loss Development Factors</u> - Pages 5 (indemnity) and page 6 (medical) show the derivation of selected age-to-age and 10th-to-ultimate development factors. The residuals of all years available average indicated age-to-age development factors from pages 3 and 4 were fitted to a curve of the form  $y = a * (1 + x) ^b$  for indemnity and y = 1 / (a + b\*x) for medical. A value of 1.0000 was selected from the 10th-to-11th development stage to ensure a more reasonable shape for the final fitted curve. The 10th-to-ultimate factor was then calculated by compounding the age-to-age factors for 10th-to-11th and all subsequent development stages. These factors became the "selected" values on pages 3 and 4.

Loss Ratios - Indemnity and medical ultimate loss ratios are calculated on page 7.

<u>Graphs</u> - Indemnity, medical and total ultimate loss ratio graphs for policy years 1992 through 2001 are shown on page 8.

<u>Trend Summary</u> - Ultimate loss ratios were then fitted to both a linear and experimental curve to project a loss ratio for the prospective rating period. A summary of these results are shown on page 9.

### "F" CLASS UNIT STATISTICAL PLAN EXPERIENCE

### REPORTED STANDARD EARNED PREMIUM AND INDEMNITY INCURRED LOSSES

| Policy | Standard<br>Earned |           |           |           | F         | •         | nity Incurred Los | ses       |           |           |           |
|--------|--------------------|-----------|-----------|-----------|-----------|-----------|-------------------|-----------|-----------|-----------|-----------|
| Year   | Premium            | 1         | 2         | 3         | 4         | 5         | 6                 | 7         | 8         | 9         | 10        |
| 88     | 3,577,883          |           | 1,104,767 | 1,062,101 | 1,270,511 | 1,404,271 |                   |           |           |           |           |
| 89     | 5,025,216          | 739,039   | 1,463,513 | 1,780,716 | 1,918,404 |           | F                 |           |           |           |           |
| 90     | 6,197,957          | 1,440,017 | 2,396,047 | 3,346,275 | 3,033,571 | 3,653,345 |                   | 3,543,484 | 3,668,661 | 3,789,394 | 3,806,984 |
| 91     | 7,069,911          | 2,519,152 | 3,159,721 | 5,180,276 | 5,288,473 | 5,140,334 | 5,325,289         | 5,445,084 | 5,964,871 | 5,639,210 | 5,778,198 |
| 92     | 8,224,657          | 1,685,379 | 2,634,208 | 3,008,151 | 3,529,773 | 4,244,023 | 4,212,388         | 4,329,719 | 4,494,702 | 4,514,327 | 4,461,621 |
| 93     | 8,868,022          | 940,865   | 1,776,487 | 2,104,171 | 3,036,597 | 3,237,829 | 4,037,056         | 3,898,149 | 3,049,481 | 3,030,631 |           |
| 94     | 8,613,777          | 2,017,088 | 3,072,208 | 3,229,962 | 3,208,208 | 2,995,170 | 3,167,237         | 3,103,037 | 3,134,219 |           |           |
| 95     | 9,317,313          | 518,260   | 1,106,477 | 1,403,489 | 916,600   | 1,123,965 | 1,190,197         | 1,033,800 |           |           |           |
| 96     | 10,841,351         | 1,628,776 | 2,237,575 | 2,717,205 | 3,471,694 | 5,099,579 | 4,517,523         |           |           |           |           |
| 97     | 6,729,291          | 1,665,526 | 2,517,585 | 2,932,035 | 2,999,049 | 3,022,175 |                   |           |           |           |           |
| 98     | 11,198,940         | 2,189,207 | 2,741,853 | 3,635,278 | 3,281,895 |           |                   |           |           |           |           |
| 99     | 13,636,610         | 2,278,068 | 4,389,831 | 3,443,905 |           |           |                   |           |           |           |           |
| 00     | 11,043,309         | 1,135,100 | 2,752,276 |           |           |           |                   |           |           |           |           |
| 01     | 16,316,252         | 2,156,519 |           |           |           |           |                   |           |           |           |           |

### "F" CLASS UNIT STATISTICAL PLAN EXPERIENCE

## REPORTED STANDARD EARNED PREMIUM AND MEDICAL INCURRED LOSSES

| Policy | Standard<br>Earned |           | Reported Medical Incurred Losses |           |           |           |           |           |           |           |           |
|--------|--------------------|-----------|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Year   | Premium            | 1         | 2                                | 3         | 4         | 5         | 6         | 7         | 8         | 9         | 10        |
| 88     | 3,577,883          |           | 417,789                          | 428,172   | 440,026   | 458,451   |           |           |           |           |           |
| 89     | 5,025,216          | 410,073   | 598,964                          | 700,574   | 764,346   |           | _         |           | _         |           |           |
| 90     | 6,197,957          | 866,108   | 1,179,772                        | 1,505,424 | 1,539,693 | 1,448,816 |           | 1,389,184 | 1,381,063 | 1,409,910 | 1,420,843 |
| 91     | 7,069,911          | 1,464,722 | 1,760,432                        | 2,194,949 | 2,304,753 | 2,279,595 | 2,246,879 | 2,313,108 | 2,395,676 | 2,233,861 | 2,246,305 |
| 92     | 8,224,657          | 1,324,644 | 1,725,261                        | 1,848,169 | 1,828,378 | 1,846,771 | 1,825,230 | 1,958,424 | 1,924,003 | 1,974,653 | 1,976,328 |
| 93     | 8,868,022          | 662,636   | 801,635                          | 823,492   | 819,314   | 819,568   | 920,355   | 896,193   | 897,988   | 886,407   |           |
| 94     | 8,613,777          | 1,001,710 | 1,187,641                        | 1,071,712 | 958,351   | 1,058,106 | 920,957   | 879,115   | 909,115   |           |           |
| 95     | 9,317,313          | 321,942   | 409,250                          | 422,749   | 394,452   | 472,415   | 510,918   | 500,033   |           |           |           |
| 96     | 10,841,351         | 644,990   | 785,475                          | 785,093   | 863,747   | 1,211,167 | 1,208,846 |           |           |           |           |
| 97     | 6,729,291          | 775,865   | 972,104                          | 872,839   | 866,830   | 858,713   |           |           |           |           |           |
| 98     | 11,198,940         | 2,954,477 | 2,026,872                        | 2,056,789 | 1,968,928 |           |           |           |           |           |           |
| 99     | 13,636,610         | 1,045,998 | 1,244,551                        | 941,493   |           |           |           |           |           |           |           |
| 00     | 11,043,309         | 652,675   | 835,307                          |           |           |           |           |           |           |           |           |
| 01     | 16,316,252         | 952,538   |                                  |           |           |           |           |           |           |           |           |

#### "F" CLASS UNIT STATISTICAL PLAN EXPERIENCE

#### INDEMNITY INCURRED LOSS DEVELOPMENT FACTORS

### Age-to-Age Development Factors

| Policy<br>Year       | 1 - 2  | 2 - 3  | 3 - 4  | 4 - 5    | F<br>5 - 6     | Report<br>6 - 7 | 7 - 8  | 8 - 9  | 9 - 10 | 10 - ULT |
|----------------------|--------|--------|--------|----------|----------------|-----------------|--------|--------|--------|----------|
| 88                   |        | 0.9614 | 1.1962 | 1.1053   |                |                 |        |        |        |          |
| 89                   | 1.9803 | 1.2167 | 1.0773 | N/A      |                |                 |        |        |        |          |
| 90                   | 1.6639 | 1.3966 | ****   | 1.2043   |                |                 | 1.0353 | ****   | 1.0046 |          |
| 91                   | 1.2543 | ****   | 1.0209 | 0.9720   | ****           | 1.0225          | 1.0955 | 0.9454 | 1.0246 |          |
| 92                   | ****   | 1.1420 | 1.1734 | 1.2024   | 0.9925         | ****            | 1.0381 | 1.0044 | 0.9883 |          |
| 93                   | 1.8881 | 1.1845 | ****   | 1.0663   | ****           | 0.9656          | 0.7823 | 0.9938 |        |          |
| 94                   | 1.5231 | ****   | 0.9933 | 0.9336   | 1.0574         | 0.9797          | 1.0100 |        |        |          |
| 95                   | ****   | 1.2684 | 0.6531 | 1.2262   | 1.0589         | 0.8686          |        |        |        |          |
| 96                   | 1.3738 | ****   | 1.2777 | 1.4689   | 0.8859         |                 |        |        |        |          |
| 97                   | ****   | 1.1646 | 1.0229 | 1.0077   |                |                 |        |        |        |          |
| 98                   | 1.2524 | 1.3258 | 0.9028 |          |                |                 |        |        |        |          |
| 99                   | 1.9270 | 0.7845 |        |          |                |                 |        |        |        |          |
| 00                   | 2.4247 |        |        |          |                |                 |        |        |        |          |
| 3 Yr Avg (Latest 3)  | 1.8680 | 1.0916 | 1.0678 | 1.2343   | 1.0007         | 0.9380          | 0.9435 | 0.9812 | 1.0058 |          |
| 4 Yr Avg             | 1.7445 | 1.1358 | 0.9641 | 1.1591   | 0.9987         | 0.9591          | 0.9815 |        |        |          |
| 6 Yr Avg             | 1.7315 | 1.1450 | 1.0039 | 1.1509   |                |                 |        |        |        |          |
| All Available Yr Avg | 1.6986 | 1.1605 | 1.0353 | 1.1319   | 0.9987         | 0.9591          | 0.9922 | 0.9812 | 1.0058 |          |
| Selected (Fitted)    | 1.6974 | 1.1685 | 1.0615 | 1.0281   | 1.0149         | 1.0087          | 1.0054 | 1.0036 | 1.0025 | 1.0055   |
|                      |        |        |        | Developm | ent Factors to | Ultimate        |        |        |        |          |
|                      | 1-ULT  | 2-ULT  | 3-ULT  | 4-ULT    | 5-ULT          | 6-ULT           | 7-ULT  | 8-ULT  | 9-ULT  | 10-ULT * |
| 3 Yr Avg (Latest 3)  |        |        |        |          |                |                 |        |        |        |          |
| 4 Yr Avg             |        |        |        |          |                |                 |        |        |        |          |
| 6 Yr Avg             |        |        |        |          |                |                 |        |        |        |          |
| All Available Yr Avg | 2.1786 | 1.2826 | 1.1052 | 1.0675   | 0.9431         | 0.9443          | 0.9846 | 0.9923 | 1.0113 | 1.0055   |
| Selected             | 2.2538 | 1.3278 | 1.1363 | 1.0705   | 1.0412         | 1.0259          | 1.0171 | 1.0116 | 1.0080 | 1.0055   |

\* Based on selected value

#### "F" CLASS UNIT STATISTICAL PLAN EXPERIENCE

#### MEDICAL INCURRED LOSS DEVELOPMENT FACTORS

#### Age-to-Age Development Factors

| Policy               |        |        | • •    |          |                | Report   |        |        |        |          |
|----------------------|--------|--------|--------|----------|----------------|----------|--------|--------|--------|----------|
| Year                 | 1 - 2  | 2 - 3  | 3 - 4  | 4 - 5    | 5 - 6          | 6 - 7    | 7 - 8  | 8 - 9  | 9 - 10 | 10 - ULT |
| 88                   |        | 1.0249 | 1.0277 | 1.0419   |                |          |        |        |        |          |
| 89                   | 1.4606 | 1.1696 | 1.0910 | N/A      |                |          |        |        |        |          |
| 90                   | 1.3622 | 1.2760 | ****   | 0.9410   |                | Г        | 0.9942 | ****   | 1.0078 |          |
| 91                   | 1.2019 | ****   | 1.0500 | 0.9891   | ****           | 1.0295   | 1.0357 | 0.9325 | 1.0056 |          |
| 92                   | ****   | 1.0712 | 0.9893 | 1.0101   | 0.9883         | ****     | 0.9824 | 1.0263 | 1.0008 |          |
| 93                   | 1.2098 | 1.0273 | ****   | 1.0003   | ****           | 0.9737   | 1.0020 | 0.9871 |        |          |
| 94                   | 1.1856 | ****   | 0.8942 | ****     | 0.8704         | 0.9546   | 1.0341 |        |        |          |
| 95                   | ****   | 1.0330 | 0.9331 | 1.1976   | 1.0815         | 0.9787   |        |        |        |          |
| 96                   | 1.2178 | ****   | 1.1002 | 1.4022   | 0.9981         |          |        |        |        |          |
| 97                   | ****   | 0.8979 | 0.9931 | 0.9906   |                |          |        |        |        |          |
| 98                   | 0.6860 | 1.0148 | 0.9573 |          |                |          |        |        |        |          |
| 99                   | 1.1898 | 0.7565 |        |          |                |          |        |        |        |          |
| 00                   | 1.2798 |        |        |          |                |          |        |        |        |          |
| 3 Yr Avg (Latest 3)  | 1.0519 | 0.8897 | 1.0169 | 1.1968   | 0.9833         | 0.9690   | 1.0062 | 0.9820 | 1.0047 |          |
| 4 Yr Avg             | 1.0934 | 0.9256 | 0.9959 | 1.1477   | 0.9846         | 0.9841   | 1.0136 |        |        |          |
| 6 Yr Avg             | 1.1281 | 0.9668 | 0.9779 | 1.0983   |                |          |        |        |        |          |
| All Available Yr Avg | 1.1993 | 1.0301 | 1.0040 | 1.0716   | 0.9846         | 0.9841   | 1.0097 | 0.9820 | 1.0047 |          |
| Selected (Fitted)    | 1.1993 | 1.0303 | 1.0164 | 1.0112   | 1.0085         | 1.0069   | 1.0058 | 1.0050 | 1.0044 | 1.0163   |
|                      |        |        |        | Developm | ent Factors to | Ultimate |        |        |        |          |
|                      | 1-ULT  | 2-ULT  | 3-ULT  | 4-ULT    | 5-ULT          | 6-ULT    | 7-ULT  | 8-ULT  | 9-ULT  | 10-ULT * |
| 3 Yr Avg (Latest 3)  |        |        |        |          |                |          |        |        |        |          |
| 4 Yr Avg             |        |        |        |          |                |          |        |        |        |          |
| 6 Yr Avg             |        |        |        |          |                |          |        |        |        |          |
| All Available Yr Avg | 1.3039 | 1.0872 | 1.0554 | 1.0512   | 0.9810         | 0.9963   | 1.0124 | 1.0027 | 1.0211 | 1.0163   |
| Selected             | 1.3306 | 1.1095 | 1.0769 | 1.0595   | 1.0478         | 1.0390   | 1.0319 | 1.0259 | 1.0208 | 1.0163   |
|                      |        |        |        |          |                |          |        |        |        |          |

\* Based on selected value

# "F" CLASS UNIT STATISTICAL PLAN EXPERIENCE

# FITTED DEVELOPMENT FACTORS

## INDEMNITY INCURRED LOSSES

|                      | Y = a*(1+x)^b    | a =<br>R ^ 2 =              | 7.9085<br>0.9620 | b =    | (3.5034)    |
|----------------------|------------------|-----------------------------|------------------|--------|-------------|
| Incurred Development | All Year Average | <u>All Year Average - 1</u> | Fitted Value     | Fitted | d Value + 1 |
| 1 1st to 2nd         | 1.6986           | 0.6986                      | 0.6974           |        | 1.6974      |
| 2 2nd to 3rd         | 1.1605           | 0.1605                      | 0.1685           |        | 1.1685      |
| 3 3rd to 4th         | 1.0353           | 0.0353                      | 0.0615           |        | 1.0615      |
| 4 4th to 5th         | 1.1319           | 0.1319                      | 0.0281           |        | 1.0281      |
| 5 5th to 6th         | 0.9987           | (0.0013)                    | 0.0149           |        | 1.0149      |
| 6 6th to 7th         | 0.9591           | (0.0409)                    | 0.0087           |        | 1.0087      |
| 7 7th to 8th         | 0.9922           | (0.0078)                    | 0.0054           |        | 1.0054      |
| 8 8th to 9th         | 0.9812           | (0.0188)                    | 0.0036           |        | 1.0036      |
| 9 9th to 10th        | 1.0058           | 0.0058                      | 0.0025           |        | 1.0025      |
| 10 10th to 11th      | 1.0000           | -                           | 0.0018           |        | 1.0018      |
| 11 11th to 12th      |                  |                             | 0.0013           |        | 1.0013      |
| 12 12th to 13th      |                  |                             | 0.0010           |        | 1.0010      |
| 13 13th to 14th      |                  |                             | 0.0008           |        | 1.0008      |
| 14 14th to 15th      |                  |                             | 0.0006           |        | 1.0006      |
| 10th to Ultimate     |                  |                             |                  |        | 1.0055      |

(a) 10th to 11th age-to-age factor set at 1.0000 to ensure proper tendency for the fitted curve.

## "F" CLASS UNIT STATISTICAL PLAN EXPERIENCE

## FITTED DEVELOPMENT FACTORS

## MEDICAL INCURRED LOSSES

|                      | y = 1 / (a + b * x) | a =<br>R ^ 2 =       | (23.0227)<br>0.8444 | b = 28.0398      |
|----------------------|---------------------|----------------------|---------------------|------------------|
| Incurred Development | All Year Average    | All Year Average - 1 | Fitted Value        | Fitted Value + 1 |
| 1                    |                     |                      |                     |                  |
| 1 1st to 2nd         | 1.1993              | 0.1993               | 0.1993              | 1.1993           |
| 2 2nd to 3rd         | 1.0301              | 0.0301               | 0.0303              | 1.0303           |
| 3 3rd to 4th         | 1.0040              | 0.0040               | 0.0164              | 1.0164           |
| 4 4th to 5th         | 1.0716              | 0.0716               | 0.0112              | 1.0112           |
| 5 5th to 6th         | 0.9846              | (0.0154)             | 0.0085              | 1.0085           |
| 6 6th to 7th         | 0.9841              | (0.0159)             | 0.0069              | 1.0069           |
| 7 7th to 8th         | 1.0097              | 0.0097               | 0.0058              | 1.0058           |
| 8 8th to 9th         | 0.9820              | (0.0180)             | 0.0050              | 1.0050           |
| 9 9th to 10th        | 1.0047              | 0.0047               | 0.0044              | 1.0044           |
| 10 10th to 11th      | 1.0000              |                      | 0.0039              | 1.0039           |
| 11 11th to 12th      |                     |                      | 0.0035              | 1.0035           |
| 12 12th to 13th      |                     |                      | 0.0032              | 1.0032           |
| 13 13th to 14th      |                     |                      | 0.0029              | 1.0029           |
| 14 14th to 15th      |                     |                      | 0.0027              | 1.0027           |
| 10th to Ultimate     |                     |                      |                     | 1.0163           |

(a) 10th to 11th age-to-age factor set at 1.0000 to ensure proper tendency for the fitted curve.

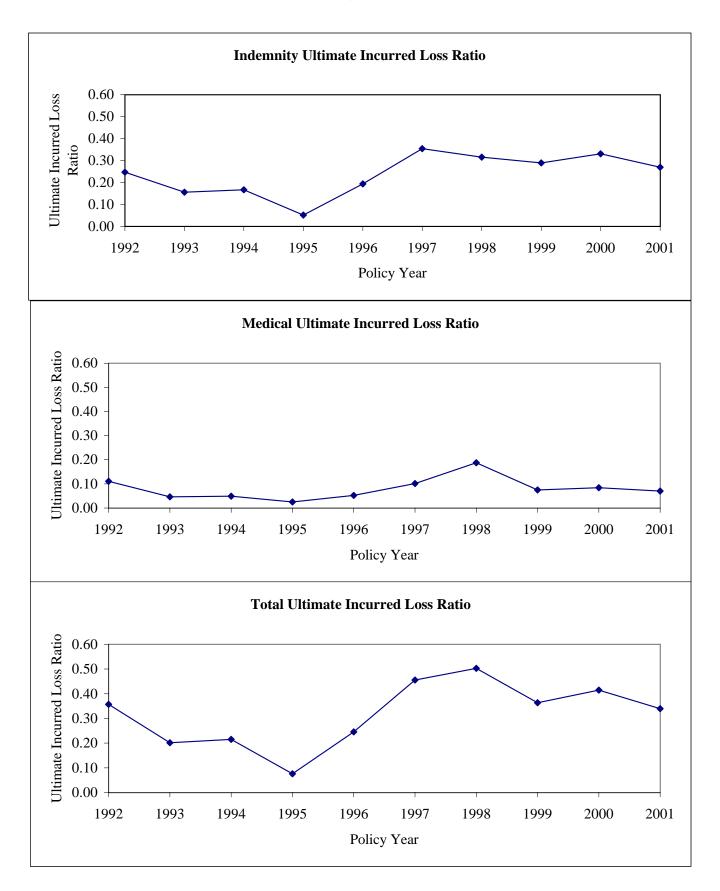
### **"F" CLASS UNIT STATISTICAL PLAN EXPERIENCE**

## ULTIMATE LOSS RATIOS

|           | Policy<br>Year | Standard<br>Earned<br>Premium | Premium<br>On-Level<br>Factor | Adjusted<br>Premium | Reported<br>Incurred<br>Loss | Loss Level | Loss<br>Development<br>Factor | Ultimate<br>Incurred<br>Loss | Loss<br>Ratio |
|-----------|----------------|-------------------------------|-------------------------------|---------------------|------------------------------|------------|-------------------------------|------------------------------|---------------|
|           |                | (1)                           | (2)                           | (3)                 | (4)                          | (5)        | (6)                           | (7)=(4)*(6)                  | (8)=(7)/(3)   |
| Indemnity | / 92           | 8,224,657                     | 2.2129                        | 18,200,343          | 4,461,621                    | 10         | 1.0055                        | 4,486,160                    | 0.2465        |
| maching   | 93             | 8,868,022                     | 2.2129                        | 19,624,046          | 3,030,631                    | 9          | 1.0080                        | 3,054,876                    | 0.1557        |
|           | 94             | 8,613,777                     | 2.2129                        | 19,061,427          | 3,134,219                    | 8          | 1.0116                        | 3,170,576                    | 0.1663        |
|           | 95             | 9,317,313                     | 2.2129                        | 20,618,282          | 1,033,800                    | 7          | 1.0171                        | 1,051,478                    | 0.0510        |
|           | 96             | 10,841,351                    | 2.2129                        | 23,990,826          | 4,517,523                    | 6          | 1.0259                        | 4,634,527                    | 0.1932        |
|           | 97             | 6,729,291                     | 1.3202                        | 8,884,010           | 3,022,175                    | 5          | 1.0412                        | 3,146,689                    | 0.3542        |
|           | 98             | 11,198,940                    | 0.9939                        | 11,130,626          | 3,281,895                    | 4          | 1.0705                        | 3,513,269                    | 0.3156        |
|           | 99             | 13,636,610                    | 0.9939                        | 13,553,427          | 3,443,905                    | 3          | 1.1363                        | 3,913,309                    | 0.2887        |
|           | 00             | 11,043,309                    | 1.0007                        | 11,051,039          | 2,752,276                    | 2          | 1.3278                        | 3,654,472                    | 0.3307        |
|           | 01             | 16,316,252                    | 1.1052                        | 18,032,722          | 2,156,519                    | 1          | 2.2538                        | 4,860,363                    | 0.2695        |
|           | 10 Year Total  | 104,789,522                   |                               | 164,146,748         | 30,834,564                   |            |                               | 35,485,719                   | 0.2162        |
|           | 5 Year Average |                               |                               |                     |                              |            |                               |                              | 0.3117        |
| Medical   | J Teal Average |                               |                               |                     |                              |            |                               |                              | 0.5117        |
| mourou    |                |                               |                               |                     |                              |            |                               |                              |               |
|           | 92             | 8,224,657                     | 2.2129                        | 18,200,343          | 1,976,328                    | 10         | 1.0163                        | 2,008,542                    | 0.1104        |
|           | 93             | 8,868,022                     | 2.2129                        | 19,624,046          | 886,407                      | 9          | 1.0208                        | 904,844                      | 0.0461        |
|           | 94             | 8,613,777                     | 2.2129                        | 19,061,427          | 909,115                      | 8          | 1.0259                        | 932,661                      | 0.0489        |
|           | 95             | 9,317,313                     | 2.2129                        | 20,618,282          | 500,033                      | 7          | 1.0319                        | 515,984                      | 0.0250        |
|           | 96             | 10,841,351                    | 2.2129                        | 23,990,826          | 1,208,846                    | 6          | 1.0390                        | 1,255,991                    | 0.0524        |
|           | 97             | 6,729,291                     | 1.3202                        | 8,884,010           | 858,713                      | 5          | 1.0478                        | 899,759                      | 0.1013        |
|           | 98             | 11,198,940                    | 0.9939                        | 11,130,626          | 1,968,928                    | 4          | 1.0595                        | 2,086,079                    | 0.1874        |
|           | 99             | 13,636,610                    | 0.9939                        | 13,553,427          | 941,493                      | 3          | 1.0769                        | 1,013,894                    | 0.0748        |
|           | 00             | 11,043,309                    | 1.0007                        | 11,051,039          | 835,307                      | 2          | 1.1095                        | 926,773                      | 0.0839        |
|           | 01             | 16,316,252                    | 1.1052                        | 18,032,722          | 952,538                      | 1          | 1.3306                        | 1,267,447                    | 0.0703        |
|           | 10 Year Total  | 104,789,522                   |                               | 164,146,748         | 11,037,708                   |            |                               | 11,811,974                   | 0.0720        |
|           | 5 Year Average |                               |                               |                     |                              |            |                               | l                            | 0.1035        |
| Total     | 92             | 8,224,657                     | 2.2129                        | 18,200,343          | 6,437,949                    |            |                               | 6,494,702                    | 0.3568        |
|           | 93             | 8,868,022                     | 2.2129                        | 19,624,046          | 3,917,038                    |            |                               | 3,959,720                    | 0.2018        |
|           | 94             | 8,613,777                     | 2.2129                        | 19,061,427          | 4,043,334                    |            |                               | 4,103,237                    | 0.2153        |
|           | 95             | 9,317,313                     | 2.2129                        | 20,618,282          | 1,533,833                    |            |                               | 1,567,462                    | 0.0760        |
|           | 96             | 10,841,351                    | 2.2129                        | 23,990,826          | 5,726,369                    |            |                               | 5,890,518                    | 0.2455        |
|           | 97             | 6,729,291                     | 1.3202                        | 8,884,010           | 3,880,888                    |            |                               | 4,046,448                    | 0.4555        |
|           | 98             | 11,198,940                    | 0.9939                        | 11,130,626          | 5,250,823                    |            |                               | 5,599,348                    | 0.5031        |
|           | 99             | 13,636,610                    | 0.9939                        | 13,553,427          | 4,385,398                    |            |                               | 4,927,203                    | 0.3635        |
|           | 00             | 11,043,309                    | 1.0007                        | 11,051,039          | 3,587,583                    |            |                               | 4,581,245                    | 0.4146        |
|           | 01             | 16,316,252                    | 1.1052                        | 18,032,722          | 3,109,057                    |            |                               | 6,127,810                    | 0.3398        |
|           | 10 Year Total  | 104,789,522                   |                               | 164,146,748         | 41,872,272                   |            |                               | 47,297,693                   | 0.2881        |

5 Year Average

7



| INDEMNITY   |   | 3 points   | 4 points   | 5 points   | 6 points   | 7 points   | 8 points   | 9 points   | 10 points  |
|-------------|---|--|--|--|--|--|--|--|--|
| LINEAR      | Average Loss Ratio  | 0.2963   | 0.3011   | 0.3117   | 0.2920   | 0.2576   | 0.2462   | 0.2361   | 0.2371   |
| EXPONENTIAL | Trended Loss Ratio<br>Trend Factor<br>Annual. Trend Factor<br>R^2<br>Trended Loss Ratio<br>Trend Factor<br>Annual. Trend Factor | 0.2571<br>0.8677<br>0.9769<br>0.0941<br>0.2565<br>0.8657<br>0.9766 | 0.2570<br>0.8535<br>0.9779<br>0.2071<br>0.2571<br>0.8539<br>0.9779 | 0.2333<br>0.7485<br>0.9648<br>0.5300<br>0.2407<br>0.7722<br>0.9685 | 0.3373<br>1.1551<br>1.0160<br>0.0712<br>0.3567<br>1.2216<br>1.0223 | 0.4455<br>1.7294<br>1.0558<br>0.4050<br>0.8012<br>3.1102<br>1.1191 | 0.4318<br>1.7539<br>1.0520<br>0.4559<br>0.6374<br>2.5890<br>1.0896 | 0.4186<br>1.7730<br>1.0485<br>0.4947<br>0.5490<br>2.3253<br>1.0723 | 0.3750<br>1.5816<br>1.0357<br>0.3380<br>0.4201<br>1.7718<br>1.0447 |
| MEDICAL     | R^2   | 0.1092   | 0.2281   | 0.5324   | 0.1145   | 0.4403   | 0.3963   | 0.3797   | 0.2254   |
| LINEAR      | Average Loss Ratio  | 0.0763   | 0.1041   | 0.1035   | 0.0950   | 0.0850   | 0.0805   | 0.0767   | 0.0801   |
|             | Trended Loss Ratio<br>Trend Factor<br>Annual. Trend Factor<br>R^2   | 0.0671<br>0.8794<br>0.9791<br>0.1055                               | (0.0527)<br>(0.5062)<br>#NUM!<br>0.6264                            |  | 0.0830<br>0.8737<br>0.9852<br>0.0070                               | 0.1225<br>1.4412<br>1.0369<br>0.0675                               | 0.1273<br>1.5814<br>1.0422<br>0.1260                               | 0.1282<br>1.6714<br>1.0434<br>0.1770                               | 0.1062<br>1.3258<br>1.0218<br>0.0518                               |
| EXPONENTIAL | Trended Loss Ratio<br>Trend Factor<br>Annual. Trend Factor<br>R^2   | 0.0671<br>0.8794<br>0.9791<br>0.1195                               | 0.0261<br>0.2507<br>0.8226<br>0.6394                               | 0.0442<br>0.4271<br>0.9001<br>0.3750                               | 0.0870<br>0.9158<br>0.9904<br>-                                    | 0.1644<br>1.9341<br>1.0676<br>0.2195                               | 0.1552<br>1.9280<br>1.0610<br>0.2603                               | 0.1475<br>1.9231<br>1.0556<br>0.2982                               | 0.1053<br>1.3146<br>1.0211<br>0.0869                               |
| TOTAL       |   |  |  |  |  |  |  |  |  |
| LINEAR      | Average Loss Ratio  | 0.3726   | 0.4052   | 0.4152   | 0.3870   | 0.3426   | 0.3267   | 0.3128   | 0.3172   |
| EXPONENTIAL | Trended Loss Ratio  | 0.3242   | 0.2043   | 0.2527   | 0.4203   | 0.5680   | 0.5591   | 0.5468   | 0.4812   |
|             | Trended Loss Ratio  | 0.3236   | 0.2832   | 0.2849   | 0.4437   | 0.9656   | 0.7926   | 0.6965   | 0.5254   |